

# Major Appliance Division Sales Volume Report for 2012 Dues

(Confidential and Used Only  
to Calculate Membership Dues)



**COMPLETE THE FOLLOWING INFORMATION AND RETURN BY JULY 31, 2011**

|                  |
|------------------|
| COMPANY NAME:    |
| COMPANY ADDRESS: |
| PREPARED BY:     |
| TITLE:           |
| TELEPHONE:       |
| EMAIL:           |

1111 19th Street NW > Suite 402 > Washington, DC 20036  
t 202.872.5955 f 202.872.9354 www.aham.org

**RETURN TO [PFRANK@AHAM.ORG](mailto:PFRANK@AHAM.ORG) OR MAIL TO:**  
ASSOCIATION OF HOME APPLIANCE MANUFACTURERS (AHAM)  
PETER FRANK  
VP, FINANCE & ADMINISTRATION  
1111 19TH STREET NW, SUITE 402  
WASHINGTON, DC 20036  
TELEPHONE: 202.872.5955 x312  
FAX: 202.872.9354

**PLEASE READ DETAILED INSTRUCTIONS ON PAGE 2 BEFORE COMPLETING THIS FORM**

|  | Enter net Factory Sales Dollars for<br>the 12 months ending June 30,<br>2011. |
|--|---|
| Room Air Conditioners  | \$ _____  |
| Portable/Spot Air Conditioners   | \$ _____  |
| Compactors   | \$ _____  |
| Dehumidifiers  | \$ _____  |
| Dishwashers  | \$ _____  |
| Food Waste Disposers   | \$ _____  |
| Automatic Washer:  |   |
| Household  | \$ _____  |
| Commercial (Laundry Stores)  | \$ _____  |
| Other Washers (including single unit combination washer dryer)                   | \$ _____  |
| Dryers (Gas and Electric):   |   |
| Household  | \$ _____  |
| Commercial (Laundry Stores)  | \$ _____  |
| Electric Ranges and Ovens (Including Combination Microwave/Electric Range Units) | \$ _____  |
| Electric Surface Cooking Units   | \$ _____  |
| Gas Ranges and Ovens (Including Combination Microwave/Gas Units & Dual Fuel)     | \$ _____  |
| Gas Surface Cooking Units  | \$ _____  |
| Gas Oven and Surface Cooking Units – Commercial Style for Residential Use        | \$ _____  |
| Warming Drawers  | \$ _____  |
| Microwave Ovens (Excluding Combinations above)                                   | \$ _____  |
| Refrigerators and Refrigerator/Freezers (Including full-size and compact)        | \$ _____  |
| Freezers (Upright and Chest)   | \$ _____  |
| Wine Coolers (all sizes)   | \$ _____  |
| Built-in Hot Water Dispensers  | \$ _____  |
| Stand alone Ice Machines (capacity under 100 lbs/day)                            | \$ _____  |
| Cooking Ventilation Products (range hoods, downdrafts, and blowers)              | \$ _____  |
| <b>TOTAL NET SALES</b>   | <b>\$ _____</b>   |

## OFFICER VERIFICATION

I have examined the above Confidential Sales Volume Report. To the best of my knowledge the sales information presented on this form is complete and accurate, in accordance with the instructions and definitions.

Signature \_\_\_\_\_ Title \_\_\_\_\_ Date \_\_\_\_\_

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### **INSTRUCTIONS**

Net factory sales dollar defined as follows: Published cost to customers less (a) freight, (b) all cooperative advertising incorporated in manufacturer's price, (c) any changes which may be made for replacement beyond regular warranty, and (d) excise taxes, if imposed.

Sales apply to the above products that are manufactured and/or marketed in the United States (including imported products) plus those exported from the United States. This includes all sales (company brand, private labels, etc.) fitting this description EXCEPT as noted below.

To avoid duplication, when one member ships to another AHAM member (see attached list of members) for resale under the purchaser's brand, the purchaser, and not the seller, should include the sale of such items in his report.